

Understanding Conflict

Look for Clues to Conflict

A. About Conflict

(10 minutes)

Question: Who in the room has ever had a conflict?

Raise your own hand, to indicate that's what you want participants to do.

Who hasn't?

Who would like to have handled at least one of those conflicts in a different way?

Conflict is all around us. It's not something we can choose to have or not have. It just is.

It may centre on something as seemingly trivial as who leaves their dirty teacups in the sink, where to go for Christmas lunch, or whether to buy a new piece of equipment for work; or it may be more complicated, such as how much forest will be logged, what national defence strategies we should adopt or who will get social security payments.

This course is not about avoiding conflict. Avoiding is not only impossible but undesirable!

This course is about discovering productive ways of handling conflict – ways that make a difference in all areas of our lives – with work colleagues, friends, spouses, children, salespeople, doctors and bosses.

B. Introductions and Setting Goals for the Course

(30 minutes)

This may be an appropriate point for trainers to introduce themselves giving a brief account of their background experience etc. As well, information can be given about breaks, facilities etc. This could be followed by participant introductions and by discussion of personal and group goals for the course. (See Chapter II: Icebreakers and Energisers.)



C. Recalling Personal Experience of Conflict

(20 minutes)

Question: Conflict – what does that cover? What does it mean to you?

Ask participants to write down their responses and then share them with the entire group. Draw attention to the different associations to conflict participants make. Some will describe conflicts as fight, disagreement, war. Others may identify causes e.g. difference of opinion or perspective, difference in personality. Others may note the feeling it engenders e.g. tension, anxiety stress.

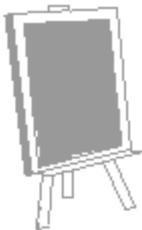
Question: Think of a conflict which has been handled in a destructive way. What are some of the outcomes in such a case?

Discussion: Draw out participants' responses and write them on the board. In addition, you might consider:

- tension
- unresolved problems
- stress
- low productivity
- sour relationships
- time off – "sickies"
- ill health
- anxiety
- resentment etc.

Question: Think of a conflict which has been handled constructively. What are some of the outcomes in such a case?

Discussion: Draw out participants' responses and write them on the board. In addition, you might consider:



- relaxation
- openness
- high productivity
- expanding friendly relationships
- vitality
- good health
- empowerment
- a sense of achievement.



We've all had experience of conflict being handled constructively and destructively. The outcomes of conflict handled constructively are so much more attractive, it's a wonder we ever settle for less!

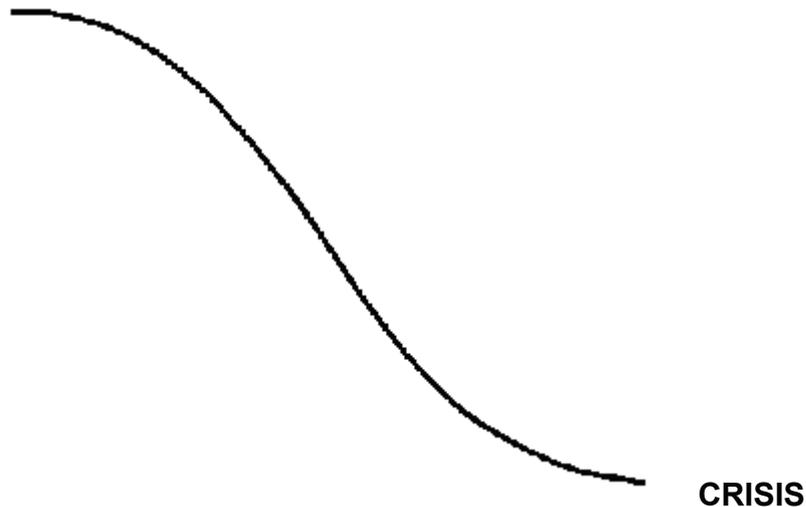
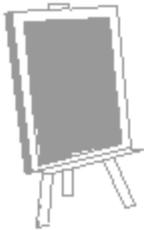
D. Levels of Conflict

(40 minutes)

How do we know there's a conflict happening? There may be some very obvious signs which we can easily recognise, or there may only be a few subtle clues. It is this range that we're going to explore now.

If emotions are running very high, if the conflict seems extremely complex, chances are it has reached crisis stage.

Draw a curve on the board and write the word "crisis".



Question: What's "crisis" like?

Discussion: *Draw out participants' responses. You might add extra examples, such as:*

- screaming
- throwing china
- not talking
- divorce
- leaving a job.

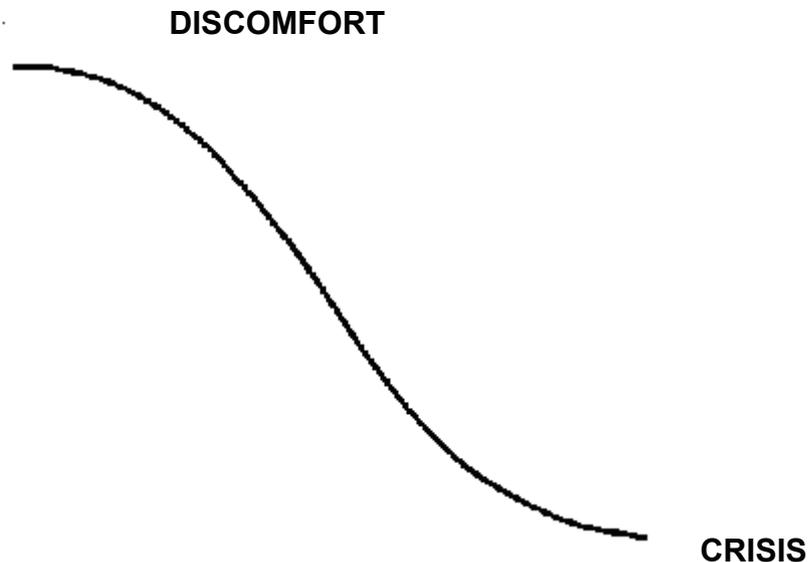
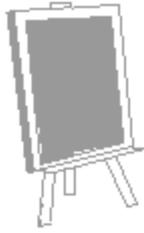
These clues are obvious – there is unresolved conflict.

Often, if we're on the look out we can see conflict brewing well before it reaches crisis. If we stay alert for conflict in its early stages, it is a lot easier to manage.



For instance, think of that niggling or "gut" feeling that things just aren't right? We could call that **discomfort**.

Add "discomfort" to the curve.



Introduce the idea of "incident", "misunderstanding" and "tension", adding to the curve as each one is raised. (See the questions below.)

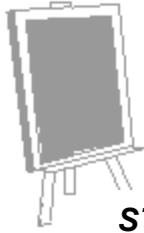
Has something minor happened which has left you upset or irritated?
Has there been an **incident** which suggests that something is wrong?

Are the details of a situation unclear? Has there been a **misunderstanding** about motives or intent?

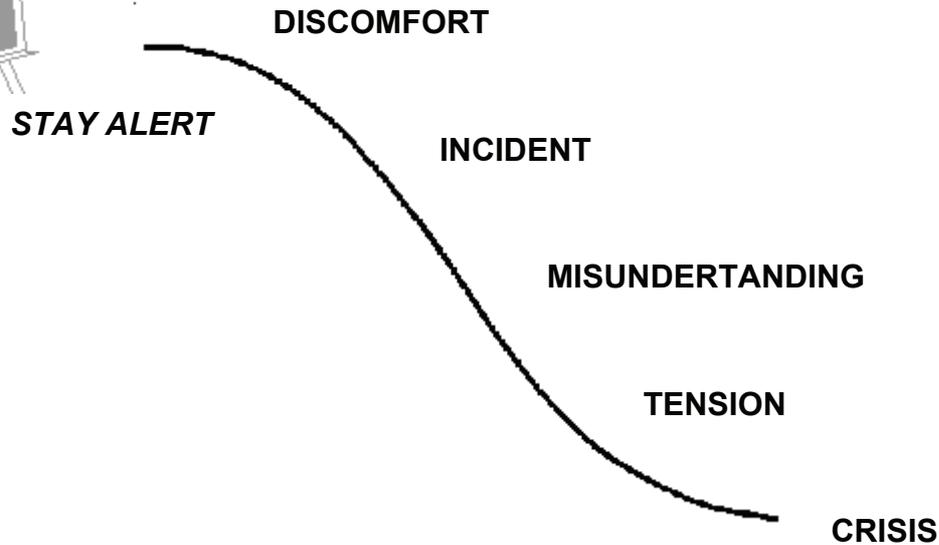
Are you feeling anxious about your relationship with the other person?
Are you at the point of one more nudge and then you'll explode/resign/
give him/her a piece of your mind? Does each subsequent experience
with the person confirm your negative attitude towards him/her? Are
you feeling a high level of **tension** in your relationship?

Look for clues to conflict at discomfort or incident level. Dealing with
conflict at these levels rather than at **crisis**, when emotions run high,
gives a greater chance of a constructive rather than a destructive
outcome. Our response to the discomfort may be to "stay alert" and
choose an appropriate time, opportunity or option to tackle the issue.





Add to your chart the words "stay alert":



Group Activity: **Levels of Conflict:** participants complete a handout to identify the level of a current conflict, and then discuss their responses in pairs. (See below for details.) (15 minutes)

Give out the **handout: "Levels of Conflict Exercise"**.

Question: Think of a current or recent conflict. Can you identify what level it has reached?

Discussion: Ask participants to write their responses on the handout and complete the appropriate questions.

Allow 2 minutes.

Question: Can you trace the development of the conflict, by identifying clues at earlier levels?

Allow 3–5 minutes.

Ask participants to talk with a partner about anything significant in that process.

Allow 2 minutes each way.

Important Points to Cover:

Look for the early clues to conflict. Stay alert, ready to act, if and when appropriate.

Greet conflict in a positive way, ready to learn something new or improve the relationship.

Identify the level of conflict as this may help us choose an appropriate strategy.

Give out the **handout: "Levels of Conflict"**.



E. The Tools of Conflict Resolution

(15 minutes)

In this course, we will cover a range of skills for dealing with conflict. These skills are like tools; we pull one or more out of the kit to suit a particular conflict. The rest sit in the kit ready to be used in another context.

Just as a tool can be used in many situations, so too can these skills. We can use the same skill dealing with our young children, as we might with a colleague at work.

Give an overview of the skills that will be covered in the course.

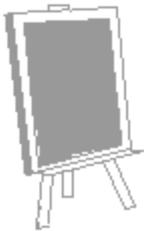
F. Conclusion

(10 minutes)

If the session is finishing at this point it may be valuable to conclude with a positive idea about greeting conflict.

What we are aiming for is an attitude which says:

Write on the board:



AH, CONFLICT!

WHAT AN OPPORTUNITY!

(See Creative Response Section D)



Levels of Conflict Exercise

Choose a recent conflict involving you. It could be anything from a minor discomfort to a huge crisis.

What is it? (e.g.: "The problem with Helen and the photocopier") _____

Discomfort

Are you mulling over the situation because it is not sitting quite right with you? _____

What are your feelings/thoughts about it? _____

So far, have you said quite little about it? _____

Incident

Can you point to one or several specific occasions in which you clashed on this subject? _____

What was said that was upsetting? _____

Misunderstanding

Do you believe the other person has misinterpreted your feelings, motives or responsibilities? How? _____

Could you be misinterpreting the other person's? How? _____

Tension

Do you now hold a negative stance towards this person? _____

Does each new interaction confirm your poor opinion of him/her? In what ways?

Crisis

Has a major explosion occurred? _____

Were extreme measures threatened? What? _____

Were extreme measures executed? What? _____

Was the outcome constructive or destructive? In what ways? _____



Levels of Conflict

Perhaps nothing is said yet. Things don't feel right. It may be difficult to identify what the problem is. Do you feel uncomfortable about a situation, but not quite sure why?

Discomforts

Here a short, sharp exchange occurs without any lasting internal reaction. Has something occurred between you and someone else that has left you upset, irritated or with a result you didn't want?

Incidents

Here motives and facts are often confused or misperceived. Do your thoughts keep returning frequently to the problem?

Misunderstandings

Here relationships are weighed down by negative attitudes and fixed opinions. Has the way you feel about and regard the other person significantly changed for the worse? Is the relationship a source of constant worry and concern?

Tension

Behaviour is affected, normal functioning becomes difficult, extreme gestures are contemplated or executed. Are you dealing with a major event like a possible rupture in a relationship, leaving a job, violence?

Crisis

